

CHRISTOPHER J. ASTERINO
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Chairman & CEO of Asterino & Associates, Inc., a leading provider of comprehensive medical billing and medical practice management services to physicians and healthcare systems. A results oriented, hands on entrepreneurial leader with over 30 years of healthcare and business experience combined with excellent problem solving and communication skills.

MEDICAL PRACTICE MANAGEMENT

- Extensive experience in billing and collecting healthcare receivables. Seasoned provider of practice management services that have consistently created value in medical practices.
- Experience in the daily management and supervision of 75 healthcare professionals and 14 medical specialties inclusive of over 150 physicians practicing in multiple states.

BUSINESS MANAGEMENT

- Proven record of operating medical billing companies that have excelled in customer service and produced solid and consistent earnings growth.
- Seasoned manager of multiple businesses. Experience in the daily operations of multiple entities operating in different industries and locations.
- Successful at establishing and implementing the start-up of businesses in the pharmaceutical industry, medical profession, real estate industry, restaurant industry and the legal and accounting professions.
- Knowledgeable and proficient at mergers and acquisitions, including assessment, negotiation and consolidation of the acquired entity.
- Effective at marketing techniques that have consistently increased market share in a variety of industries.

IT MANAGEMENT

- Knowledgeable and proficient at establishing and maintaining communication and connectivity with multiple data platforms in healthcare facilities. Post acquisition consolidation of multiple hardware and software platforms. Integration of newly acquired IT into corporate platform.
- At the mandated direction of the Board of Directors of a public company, Implemented and supervised the outsourcing of data entry, charge entry and payment posting to personnel in Madras India and Rawalpindi Pakistan.

PROFESSIONAL SUMMARY

CHAIRMAN & CEO

Asterino & Associates, Inc.
Scottsdale, Arizona

Current

PRESIDENT & CEO

Asterino & Associates, Inc (Albany, N.Y.)
Medical Billing Services of Nevada, Inc.
Medical Billing Services of Arizona, Inc.
Doctors Billing Services, Inc. (San Jose, CA)

**1995-2000
(Business Sold)**

FOUNDER & PRESIDENT

North Medical Pharmacy, Inc.
Syracuse, New York

**1991 – 1995
(Business sold)**

VICE PRESIDENT

Asterino & Associates, Inc. Albany,
New York

**1987 - 1995
(Business sold)**

NATIONAL SALES MANAGER

I.J.S. Fabrics, Inc.
New York, New York

1984 - 1987

PRODUCTION ASSOCIATE

NBC Sports
New York, New York

1983 - 1984

MEMBERSHIPS & AWARDS

- Member - Healthcare Financial Management Association (HFMA)
- Member - Medical Group Management Association (MGMA)
- Vice Chair-Executive Committee, West Valley National Bank (2015-Current)
- Director-West Valley National Bank
- NCAA Division III Lacrosse All-American (Ithaca College)
- Scholastic High School Lacrosse All-American (New York State)
- Member – East Syracuse-Minoa High School Sports Hall of Fame
- March of Dimes - Chairman, Board of Directors, 1994 (N.Y. Chapter)
- March of Dimes - Board of Directors, 1992,1993 (N.Y. Chapter)

EDUCATION

B.B.A. - SCIENCE
Ithaca College

December 1984

Ithaca, New York